

4C — BABOK Cross-Reference



Judgment Essentials · Altschool Australia

CLARITY

Competencies

Analytical Thinking (9.1.1)
Conceptual Thinking (9.1.6)
Written Communication (9.4.3)

Knowledge Areas

Specify & Model Reqs (7.1)
Verify Requirements (7.2)
Plan BA Approach (3.1)

Techniques

Acceptance Criteria (10.1)
Functional Decomp (10.22)
Scope Modelling (10.41)

CURIOSITY

Competencies

Problem Solving (9.1.4)
Systems Thinking (9.1.5)
Learning (9.1.3)

Knowledge Areas

Assess Risks (6.3)
Analyze Current State (6.1)
Elicitation & Collab (Ch.4)

Techniques

Root Cause Analysis (10.40)
Risk Analysis (10.38)
Document Analysis (10.18)

CONNECTION

Competencies

Facilitation (9.5.1)
Negotiation (9.5.4)
Leadership (9.5.2)

Knowledge Areas

Manage Stakeholder Collab (4.5)
Plan Stakeholder Engage (3.2)
Communicate BA Info (4.4)

Techniques

Stakeholder Map (10.43)
Workshops (10.50)
Interviews (10.25)

COMMITMENT

Competencies

Decision Making (9.1.2)
Business Acumen (9.3.1)
Personal Accountability (9.2.2)

Knowledge Areas

Define Change Strategy (6.4)
Analyze Potential Value (7.6)
Solution Evaluation (Ch.8)

Techniques

Business Cases (10.7)
Decision Analysis (10.16)
Metrics & KPIs (10.28)